

Please note:

- Preferred start date: November 2022
- Only applications including CV and motivation letter will be considered
- This role requires fluency in verbal & written English
- Please only apply if you are legally allowed to work in The Netherlands (We are not able to apply for work permit/visas).

Procurement Category Strategy Consultant (Independent / Self-employed) United States, Procurement Consulting at Sourcing Champions

Are you our next Sourcing Champion?

Join an exciting scale up company, ready for the next phase of growth. We are truly an enthusiastic procurement consulting team. Our vision and growth are built on entrepreneurship and people. We want to transform Sourcing & Procurement into a real competitive advantage – Join us now!

What we offer:

- A very broad and challenging role, ranging from strategy consulting to commerce/ negotiations up to transformation.
- Champion digital procurement, utilizing multiple best-of-breed procurement solutions.
- Transform global sourcing and procurement to be a real competitive advantage for midsize and large companies and public organisations.
- Global scope.
- Work / life balance.
- Lots of freedom to act, to enrich the company with new ideas, and support our growth journey.
- Great office location at the Amstel River in Amsterdam.

About Sourcing Champions:

Sourcing Champions is a boutique “next level” procurement consulting firm in Global Sourcing & Procurement. We combine strategy consulting and digital technology to deliver maximum value. Sourcing Champions offers boost programs focusing on strategy, transformation, sustainability, contract management, cost reduction, digitalisation, innovation, and project sourcing. We partner with multinational midsize and large corporations & public organisations on a European and global scale.

For our expansion in the US, we are seeking to add an **experienced procurement category strategy consultant (independent/self-employed)** to our team on a project basis. You will be immersed in different category strategy projects across the US. You will be expected to lead complex Sourcing & Procurement projects and teams. Our team of consultants and experts work together to develop and implement sourcing strategies that solve our client’s most critical problems.

What we expect:

- MSc / MBA in Business Administration or Economics.
- Passionate about commerce, strategy and driving transformational change in organizations.
- Certified Procurement Professional (APICS/CIPS equivalent).
- 7-10 years of work experience in Sourcing & Procurement management in industries and / or consultancy.
- Strong capabilities in Sourcing & Procurement, like category strategy & management, tender processes, negotiations, driving complex procurement projects, contract management.
- Experience in category management of direct and/or indirect categories.

- Strong people skills and the ability to engage at all levels of the client's organization (from Board of Management to all operational levels including interacting and teaming up with other key functions like R&D, Engineering, operations, management).
- Strong communicator with exceptional verbal, written, and presentation skills.
- Strong project management & change management **skills**. Organised and deadline driven.
- Experience in supporting proposal/pitch preparation and **business development activities** is a plus.
- Strong analytical skills.
- Advanced Microsoft Office (especially PPT & Excel) are a must, other procurement best of breed software skills are a plus (SRM, Sourcing systems, ...)
- **Initiative, driven, entrepreneurial and creativity, working well both on your own as in a team context.**
- Respectful towards client cultures, paradigms, and perspectives.
- Ability to influence others through your written or verbal communication.
- Fluency in English required (Dutch or German is a plus)
- Mobile and excited to take on longer national & international assignments (at client locations).

Who to contact?

Please send your CV and motivation letter to:

**SOURCING
CHAMPIONS**
PROCUREMENT CONSULTING

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