

Next Level Procurement Consulting

We collaborate with CIO's/ CDO's to make their digital transformation a success through the best Sourcing Strategy to Contract approach.

Digital transformations in companies

Digital Transformation is today at the top of the strategic agenda. Companies invest hundreds of million euro's on their digital transformation, yet often **lack** a robust and professional **procurement process**. This can lead to greater **risk**, longer "time to market" with solutions and **significant higher costs** than necessary. Software companies i.e. have a very effective approach for their sales leaders to get close to decision makers in IT departments to develop and win large value contracts without even having to go through a proper RFP process.

Sourcing Champions helps CIO's /CDO's to get their procurement in IT under control and get maximum value for the digital transformation.

Unique Procurement Program for digital transformations

- We support CIO's and CDO's on their digital transformation programs with our Procurement Power and PMO.
- We create a sourcing strategy based on your business requirements.
- We source the software, hardware & corresponding implementation partner.
- We run RFI's and RFP's to select the right software, hardware and implementation partner.
- We negotiate and contract all digital solutions.

Sourcing Areas of Expertise

Sales & Marketing

- CRM
- ERP
- Online Sales Channel

PLM

- Product Information Management
- Product Configuration
- Platform
- CAD

Data & Integration

- Master Data Cleansing
- Future Master Data Model
- Data Analytics
- Integration
- Security

Finance

- Central Finance

Supply Chain / Manufacturing

- ERP
- S/4HANA conversions

Infrastructure

- Hardware
- Cloud data center services

Our achievements

- We achieve full transparency and **top-management governance** on the procurement process.
- We create strong **cross-functional teams** between IT and procurement.
- We ensure a professional, **competitive and objective tender process** to select the right partners.
- We perform large tenders within **12-16 weeks**.
- We achieve significant **multi-million euro cost-reductions** through our proven approach.
- We have been given very high **satisfaction ratings**, by both our clients and suppliers.

Read our procurement case study on a digital transformation at a large German family owned multinational.
<https://www.sourcingchampions.com/wp-content/uploads/Case-study-digital-transformation.pdf>

**About Us –
Sourcing Champions
Next-level Procurement Consulting**

A boutique consultancy based in Amsterdam & Munich. Our consulting services are focused on making sourcing & procurement a real competitive advantage for your organization. Combining strategic consulting with digital technology for maximum value creation.

